

Item	Experience		
	Relevance	Years	Level
<b>Strategic</b>			
➤ Provide “Finance Director” support on a pay as you go basis	★★★	13	ቤቤቤ
➤ Advice in cost reduction planning	★★★	13	ቤቤቤ
➤ Profitability and pricing analysis	★★★	25	ቤቤቤ
➤ Budgeting and forecasting	★★★	25	ቤቤቤ
➤ Business plan preparation	★★	5	ቤቤ
<b>Business Partnering &amp; Financial Management</b>			
➤ Monthly management accounts	★★★	25	ቤቤቤ
➤ Performance analysis by product, service or department	★★★	15	ቤቤቤ
➤ Cash Flow and Working Capital Management	★★★	15	ቤቤቤ
➤ Advice on systems, controls and business processes	★★★	13	ቤቤቤ
➤ Managing audit and year end processes	★★★	15	ቤቤቤ
<b>Business Modelling</b>			
➤ Design and build of excel models for management accounting	★★★	10	ቤቤቤ
➤ Financial model design, creation and development	★★★	10	ቤቤቤ
➤ Customisation of financial models	★★★	13	ቤቤ
<b>Advisory Services</b>			
➤ Financial Accounting, performance measurement and reporting	★★★	20	ቤቤቤ
➤ Financial health check	★★★	3	ቤቤ
➤ Other support, including risk management	★★	4	ቤቤ
➤ Training – e.g. “Finance for non-financial managers”	★★	5	ቤቤ
➤ Documenting / Improving Processes	★★	13	ቤቤ

### Key to experience rating:

Relevance	Years	Level
★★★ Considerable experience	Number of years' experience	ቤቤቤ Board / SMT
★★ Team experience		ቤቤ Project / Consultant
★ Knowledge		ቤ Knowledge